

# ENRIQUE SEIRA BEJARANO

ITAM  
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## ACADEMIC POSITIONS

Professor, Centro de Investigación Económica, ITAM. Aug. 2009 - Presently

## EDUCATION

### STANFORD UNIVERSITY

Feb. 2007

Phd in Economics

### ITAM (Instituto Tecnológico Autónomo de México)

Ago. 1995-Jun. 2001

BA in Economics

## GRANTS AND RECOGNITIONS

- Winner of the 1<sup>st</sup> place Banamex Prize (the Top prize in Economics in Mexico)
- Winner of ITAM's Academic Merit Award
- Member of MIT-Jameel Poverty Action Lab 2010
- BASIS-USAID-3ie-WB Grant for research on Technology Adoption in Agriculture: 800,000 usd
- MIT JPAL Governance Initiative Grant: 300,000 usd (returned)
- MIT JPAL Government Partnership Initiative: 15,000 usd
- Yale-IPA SME Research Grant: 15,000 usd
- Invited researcher Sci-Po, Paris, 2013.
- Invited researcher Columbia University, 2015

## REFEREE-EDITORIAL WORK

- Member of the editorial board of El Trimestre Económico, Mexico's top ranked economics journal.
- American Economic Review, Quarterly Journal of Economics, AEA Applied and AEA Policy, Review of Economics and Statistics, Journal of Political Economy, Econometrica.

## RESERACH GROUPS

- MIT Jameel Poverty Action Lab Affiliate (<http://www.povertyactionlab.org>).
- Qué Funciona para el Desarrollo, A.C. (Founder, <http://www.qfd.org>).

## **PUBLISHED PEER-REVIEWED PAPERS**

1. "Comparing Open and Sealed Bid Auctions: Theory and Evidence from Timber Auctions", with S. Athey and J. Levin. *Quarterly Journal of Economics*, 126, February 2011.
2. "Entry Regulation and Firm Start-Ups: Evidence from Mexico", with E. Piedra and D. Kaplan. *Journal of Public Economics*, 95, December 2011.
3. "On the Distributive Costs of Drug-Related Homicides", with N. Ajzenman and S. Galiani. *Journal of Law and Economics*, 58, November 2015.
4. "Are Information Disclosures Effective?", with A. Elizondo and E. Laguna. *American Economic Journal: Economic Policy*, 9, February 2017.
5. "Borrowing on the Wrong Card: Evidence from Mexico", with A. Ponce and G. Zamarripa. *American Economic Review*, 107, April 2017.

## **WORKING PAPERS**

### **In the review process:**

1. "Taxing to Reduce Obesity", with A. Aguilar and E. Gutierrez.
2. "Assortative Matching of Exporters and Importers", with Y. Sugita, and K. Teshima.
3. "Banking on Trust: How Debit Cards Enable the Poor to Save More", with P. Bachas, P. Gertler, S. Higgins.

### **Working papers (finished):**

1. "Moral Hazard in the Credit Market", with G. DiGiorgi and A. Drenik.

### **Working papers (preliminary):**

1. "The Perils of Financial Inclusion", with S. Castellanos, A. Mahajan, D. Jimenez
2. "The Long Term Effects of Temporary Incentives to Save: Results Field Experiment in Mexico", with P. Gertler, S. Higgins, A. Scott.
3. "Exporters During the Trade Collapse: The (Surprising) Resiliency of the Small Exporter", with R. Giri and K. Teshima.

## **CONFERENCES AND SEMINARS:**

- Presenter at Yale's Financial Inclusion Conference 2015
- Presenter twice at LACEA-LAMES, 2007, 2013
- Presenter at Secretaría de Salud Obesity Conference
- Presenter at NBER summer meetings 2016.
- Presented joint work by coauthors at: Yale, UCL, NY Fed, NBER summer conference, ITAM, IFS, Berkeley Economics, Berkeley Business School, Dartmouth, Yale and World Bank, Brown, Yokohama National University, Hitotsubashi Trade and FDI Conference, PEDL London, Tohoku University, Rocky Mountain Empirical Trade, Nordic International Trade Seminars (NOITS), IADB-LACEA Trade Integration and Growth conference, Canadian Economic Association, Econometric Society Meeting 2014, North Eastern University Development Conference, American Economic Association 2015, European Economic Association 2015 Manheim, Boston College, University of Southern California, Mexican Treasury, NY Fed, Alto University Helsinki, Oslo University, University of Bolzano, UC-Santa Cruz.

## **OTHER WORKING EXPERIENCE**

### In México:

- Advisor to the Undersecretary of the Treasury  
Adjunt General Director  
México, Secretaría de Hacienda Nov. 2007-Nov. 2008
- Advisor to the Secretary of Economics  
General Director of Economic Analysis  
México, Secretaría de Economía Dic. 2008-Jun. 2009
- Visiting Researcher  
Banco de México Jun. 2013- Jun 2014

### In the United States:

- Consultant  
*World Bank IFC Doing Business Project* Jun. 2006-Ago. 2006
- Consultant  
*World Bank IFC Enterprise Analysis Unit* Feb. 2007-Nov. 2007